

Local Market Update – April 2017

A Research tool provided by the Cape Cod and Islands Association of REALTORS®, Inc.



Barnstable County

Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	440	362	- 17.7%	1,344	1,334	- 0.7%
Closed Sales	388	325	- 16.2%	1,109	1,129	+ 1.8%
Median Sales Price*	\$365,000	\$399,125	+ 9.3%	\$352,000	\$380,000	+ 8.0%
Inventory of Homes for Sale	2,944	2,103	- 28.6%	--	--	--
Months Supply of Inventory	8.2	5.6	- 31.7%	--	--	--
Cumulative Days on Market Until Sale	148	130	- 12.2%	162	132	- 18.5%
Percent of Original List Price Received*	93.2%	93.8%	+ 0.6%	91.9%	93.2%	+ 1.4%
New Listings	693	609	- 12.1%	2,202	1,898	- 13.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

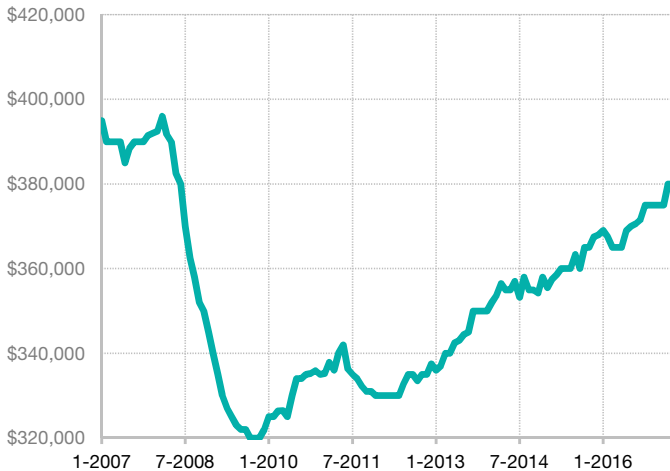
Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	102	78	- 23.5%	291	308	+ 5.8%
Closed Sales	91	78	- 14.3%	280	256	- 8.6%
Median Sales Price*	\$268,000	\$273,500	+ 2.1%	\$265,000	\$251,750	- 5.0%
Inventory of Homes for Sale	718	487	- 32.2%	--	--	--
Months Supply of Inventory	8.0	5.7	- 28.8%	--	--	--
Cumulative Days on Market Until Sale	167	160	- 4.2%	168	145	- 13.7%
Percent of Original List Price Received*	94.0%	94.1%	+ 0.1%	94.0%	94.2%	+ 0.2%
New Listings	169	105	- 37.9%	522	406	- 22.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation

Barnstable County —



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

Barnstable County —

